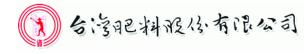
Taiwan Fertilizer Co., Ltd. (1722 TT) **Company Introduction**

September 30th, 2013

Table of Content

- History and Milestones
- TFC Financial
- Lines of Business
 - Fertilizer and Chemical Business
 - Al-Bayroni Business
 - Land Development



History and Milestones

TFC was established by the government and 1946 initiated to produce fertilizer & chemical products Established a 50:50 JV, Al-Bayroni with SABIC 1980 Co. in Saudi Arabia to produce Urea & Ammonia Agreed to invest in 2-EH project in Al-Bayroni and 1993 to extend JV contract until 2013 TFC was privatized, but the government is still the 1999 largest shareholder with 24% stake Agreed to extend JV contract for another 20 years 2009 after 2013

Line of Business

Fertilizer & Chemical

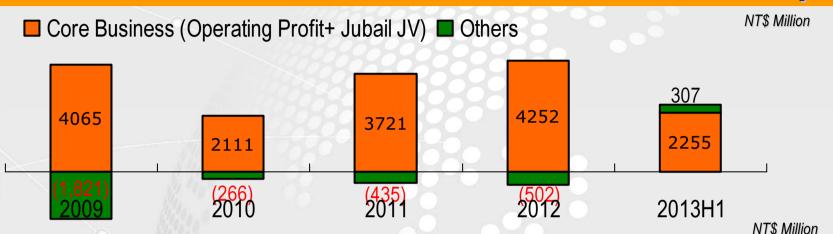
New Business

Domestic Market

Property

Overseas Investment

TFC's Financial – Breakdown(1)

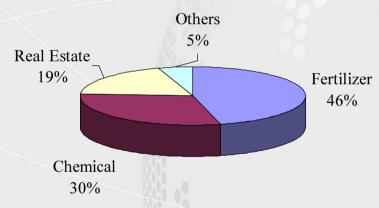


Year	2009	2010	2011	2012	2013H1
Operating Profit	1,771	846	447	1,115	1367
Jubail JV	2,294	1,265	3,274	3,137	888
Core Business	4,065	2,111	3,721	4,252	2255
Others	(1,821)	(266)	(435)	(502)	307
Pre-tax Profit	2,244	1,845	3,286	3,750	2562

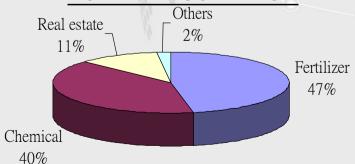
TFC's Financial – Breakdown(2)

Total Revenue

2013 H1: 9.16 Billion

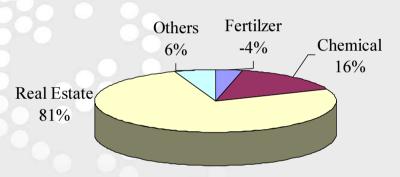


2012: 17.80 Billion

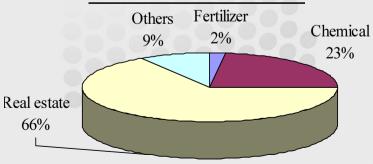


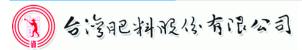
Gross Margin

2013 H1: 2.08 Billion



2012: 2.42 Billion



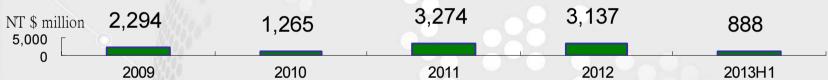


TFC's Financial - Overseas investment

Saudi Arabia- Al-Bayroni JV

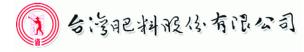
Four Main Products: Urea, Ammonia, 2-EH, DOP

Contribution from Al-Bayroni JV (TFC Account)

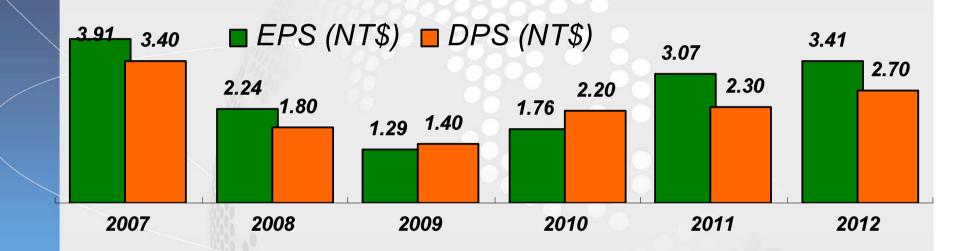


Note:

According to the overseas income tax non-deductable claimed by TNTA, the difference caused from 2005~2009,1.63 billion, was deducted from profit contribution of 2010 Jubail.



TFC Dividend Policy



- TFC historically maintained a high cash payout ratio.
- ■Dividend policy: stable growth and mainly paid out with cash dividend.

Fertilizer & Chemical Business

Fertilizer Business in Taiwan

- What we supply— Compound and single nutrient fertilizer products.
- ■Where our market—
 Fully supply to domestic farmers
- ■Who we are—
 Leading company in fertilizer market, taking 75% of market share in general.

Chemical Business in Taiwan

- What we supply—
 Ammonia, sulfamic acid, untreated urea, nitric acid, oleum, melamine, etc.
- Where our market— Except some portions of sulfamic acid and melamine products sold to overseas, mainly for domestic industries in Taiwan.

New Directions—

- Taichung Consolidating and Relocation Project
- Seeking Investment Opportunities in China

Taichung Consolidated & Relocated Project



Source from: Google earth

Benefits—

- 1.To Save operating and transportation costs
- 2. Taking advantages of Taichung harbor 's location to Invest new projects
- 3.Land Redeveloping will be in progress at existing plant site after this project

Total Investment—

Total Investment: 12.43 Billion

Scope—

Including Fertilizer & Chemical Products.

Schedule—

Construction duration: 2007.4~2015.6

Construction in 3 phases

Phase 1 completed-factory opens.

Land Development— Map of Significant Projects



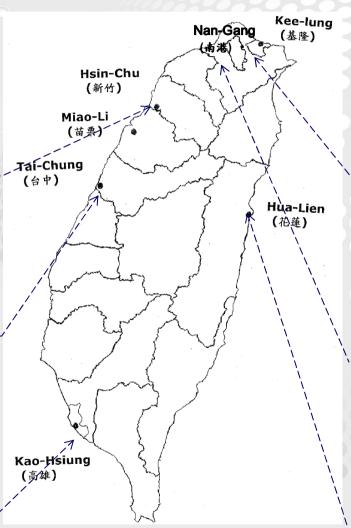
Hsinchu Tech Business Park



Taichung Relocation Plant



Kaohsiung Multifunctional Commerce and Trade Park





Keelung Mixed-Use Development



Nangang C2C3C4 Development

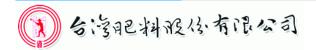


Hualien DSW & Ocean Holiday Park



Land Bank

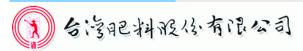
Location	Lot of Land	Size(m²)	Book Value (NT\$ mm)	Percent(%)
Taipei City	78	121,856	13,137	36.99%
New Taipei City	125	66,201	1,114	3.36%
Taichung City	1	582	79	0.24%
Yunlin County	1	17,510	91	0.27%
Keelung City	238	240,394	4,729	14.28%
Ilan County	10	4,383	110	0.33%
Hsinchu City	58	234,989	4,253	12.84%
Miaoli County	113	305,706	1,798	5.43%
Kaohsiung City	12	161,253	5,153	15.56%
Hualien County	43	560,082	2,661	8.03%
Total	679	1,712,956	33,125	100.00%



NOTE : The percentage is based on the book value of the land. 12

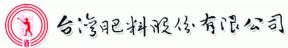
Land Development Plan in 2013

Area	Size (ping)	Size (m²)	Current Status	
Nangang Business-Trade Park No.R4-1 (Taipei)	1,367	4,520	1. JV with Huaku Corp. 2. Handover in 2012Q4&2103Q1	
Nangang Business-Trade Park No.R5 (Taipei)	2,045	6,759	Sold out & construction in progress	
Nangang Business-Trade Park No.R13-1 (Taipei)	328	1,087	Passed urban design review. Launching urban renewal project.	
Nangang Business-Trade Park No.C2 (Taipei)	7,051	23,310	 C2 Hotel leasing- end the bid in 2013 Q1. Bid winners are Grand Hi-lai Hotel & Caesar Park Hotel C3 superficies for release. Calling of tender 	
Nangang Business-Trade Park No.C3 (Taipei)	12,565	41,537		
Nangang Business-Trade Park No.C4 (Taipei)	2,091	6,911		
Hsinchu Tech Business Park No.D7-ABCDF (Hsinchu)	17,790	58,810	D7-A got construction license	
Hsinchu Tech Business Park No.D3 (Hsinchu)	6,907	22,834	Leased 4907 pins. 2000 pins vacant lot for lease.	
Keelung Mix-Use Development (Keelung City)	9,772	35,563	Change of the industrial districts in urban planning	
Kaohsiung Multifunctional Commerce and Trade Park (Kaohsiung City)	48,779	161,253	Rezoning	
Hualien Ocean Holiday Park (Hualien)	138,734	458,627	DOW Exploration Center opens	

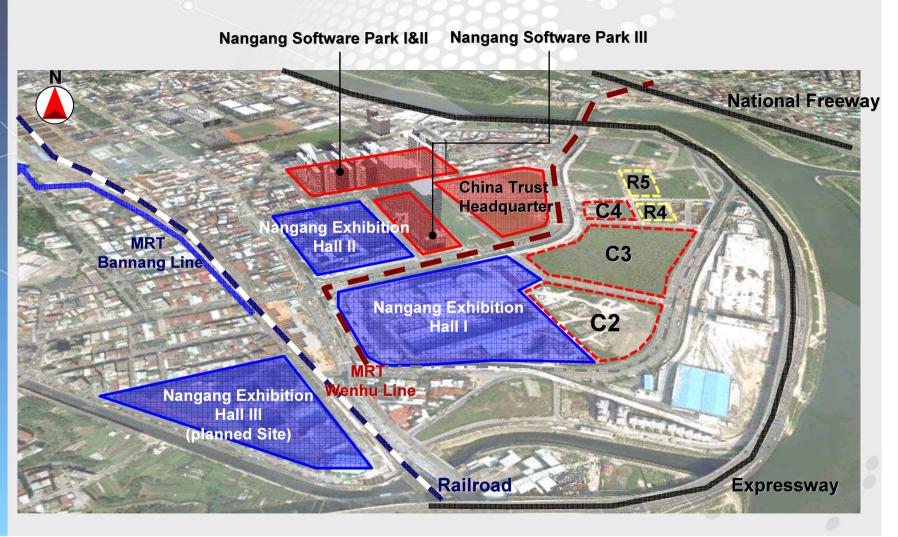


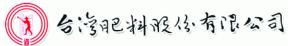
Location of Nangang





Significant Developments in Nangang



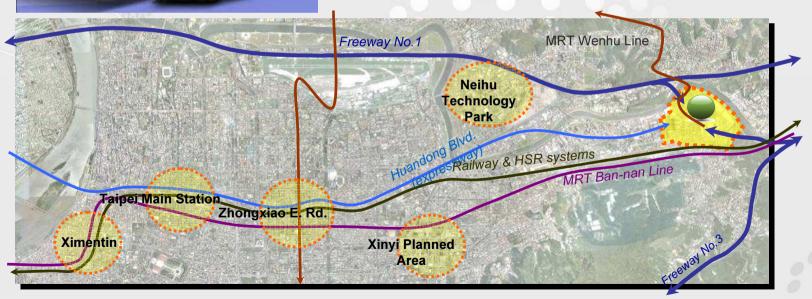


Accessibility

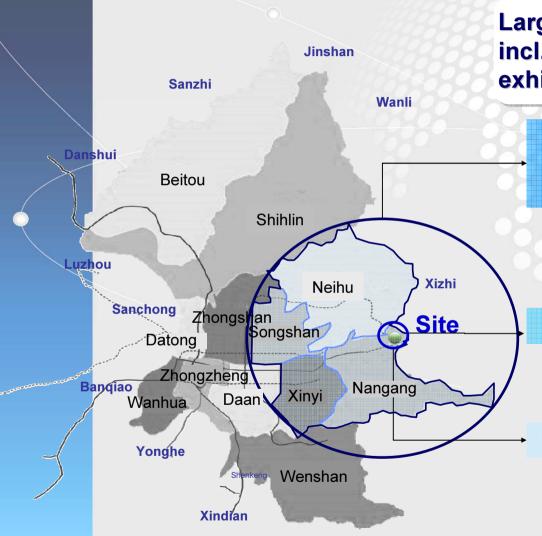


Situated at the major traffic node - in proximity to freeways, railway, HSR and MRT stations

- 20 mins drive to Taipei CBD and Keelung; 40 mins drive to Yilan and Taoyuan
- Two freeways, railroad, and HSR systems to connect with other cities
- Access Taipei CBD via Two MRT lines and one expressway



Market Demographics



Large potential market for the Site - incl. local residents, employees, and exhibition participants

1 million residents in the major catchment area

Nangang, Neihu, Songshan, Xinyi & Xizhi

- Major catchment area within 20~30 mins drive to the site
- Population still growing, and diversified in different age groups

Workforces in Nangang Business Park

 About 15,000 employees in 2010, expected to exceed 40,000 people in near future

Foreign & local exhibitors and visitors

 The launch of the Hall 2 in 2015, together with the Hall 1, likely to attract millions of visitors and tens of thousands of exhibitors per annum

Land Development Project— R4-1 & R5



R4-1 (JV with Huaku)

Land Size : 4,520m² (1,367 ping)

Gross Floor Area : 25,002 m² (7,563 ping)

TFC Share: 53.57%

Expected Revenue: NT\$ 3.2 billion Schedule: 1.Sold out in 2010 Q3

2.Handover in 2012 Q4 & 2013 Q1

R5 (TFC's Portion)

Land Size: 6,759m² (2,045 ping)

Gross Floor Area: 33,778 m² (10,218 ping)

Units: 109 units & 250 parking lots

Expected Revenue: NT\$ 9.7 billion

Schedule: Sold out in 2011 Q1, constructed in Q4



Land Development Project- C2 · C3 & C4



C2 · C3 & C4

Land Size: 71,758m² (21,707 ping)

Plot Ratio: 440%(C2 & C3); 360%(C4)

Policy:

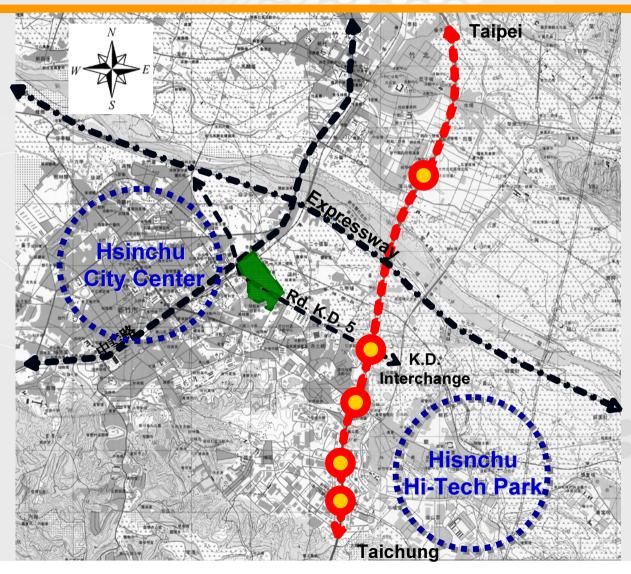
C2 & C4 : Rental Property Development

C3 : Superficies Releasing

Schedule:

- Invite HCCH and Tange to design C2 architecture in 2011 Q4
- C2 hotel call for tender in 2012 Q4. End the bid in 2013 Q1. Grand Hi-lai Hotel and Caesar Park Hotel are the bid winners
- C3 superficies releasing project approved by the board of directors. Calling for tender.

Location of Tech Business Park



Land Development Project–Hsinchu Tech Business Park



Hsinchu Tech Business Park

Land Size: 191,800m² (58,020 ping)

Plot Ratio: 210%

Hsinchu Tech Business Park-D7-ABCDF

Land Size : 58,800m² (17,787ping)

Plot Ratio: 210%

Program: Office · Commercial Building

Schedule:

D7-A Got Construction License

Land Development Project-Hsinchu Tech Business Park

D3 Mobile City (short-term use)

Land Size : 22,834m² (6,907 ping)

Plot Ratio : 210%

Expected Total Investment: NT\$120

million

Program: Mobile showroom &

maintenance station

Schedule:

- 1.Leased 4907 pins. 2000 pins vacant lot for lease.
- 2.Current annual rental income is NT\$25 million. Estimated rental income is NT\$41 million when full operation.



Land Development Project–Keelung Mixed-Use Development



Dong-ming Rd., Keelung

Land Size: 35,563m² (9,772pin)

Plot Ratio: 150%

Program : Housing · Office · Retail Schedule : Change of the industrial

districts in urban planning









Land Development Project–Kaohsiung Multifunctional Commerce & Trade Park

Kaohsiung Multifunctional Commerce & Trade Park

Land Size: 161253m²

(48,779 ping)

Plot Ratio: 490%

Program : Retail · Office ·

Hotel · Condotel · Cultural Facilities

Schedule: Rezoning of Trade

Park 7C & 7D



25m Road







Hualien DSW & Ocean Holiday Park

Land Size : 458,627m²

Plot Ratio: 210%



Schedule:

- ■DSW Project: Draw deep ocean water from 2,200 feet under the Pacific Ocean and produce bottled water and deep ocean minerals extract named Taiwan Yes Co., Ltd..
- ■Ocean Holiday Park:
 - 1. Landscape Improvement in the south of the site.
 - 2. DOW Exploration Center, a tourism factory, opens....



Thank You!